

**Business profile**

**Dipl.-Ing. Siegmar Eisenkolb**

Project management  
 Consultancy work  
 Process management



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**Education and further training**

Graduate engineer in information technology, Dresden University of Technology/Engineering College
Electronics circuit development, microprocessors
Sales, marketing and communications
Using integrated ERP and MES systems
Flexible project management (main topic)
Process management (visualisation, methods)
Test management according to ISTQB

**Professional activities**

Research and development in the light source industry
Sales and consulting engineer for HP services company
Self-employed since 1993 (own company/limited partnership/freelancer)
Project engineer for investment projects (manufacturing & plant construction)
ERP/MES project management and consultancy work (infor, AP+, pro Alpha, TXT, SAP, CMF)
ERP/MES/MDE system partner, launching projects in the SME manufacturing sector
ERP/MES project management and consultancy work, test management
Data migration, roll-out planning, go-lives, operating support

**Places of work/mobility**

Germany, Austria, France

**Language proficiency**

German (native language)  
 English (conversational level)

**Major focuses**

Project management and consultancy work, process management (BPMN)  
 Business process analysis, drawing up specification sheets/functional specifications  
 Detailed concepts, preparing for implementation and tests  
 Planning and preparing for the use of ERP and MES systems  
 Prototypes, data migration, reporting (lists & printed copies)  
 Interface management (business/IT), configuration  
 Test management (test cases, planning and use)  
 Operating support and training for users; KPI & OEE  
 Preparing process and sequence documentation

**Professional experience**

Management consultancy, IT management, service provider  
 Medical engineering, special engineering, options manufacturer  
 Industry (single item and series manufacturing), trade, engineering,  
 Logistics, automotive, electronics, plastics industry  
 Vehicle manufacturing, systems manufacturer, apparatus engineering, steel construction, CNC

**Technical qualifications**

Microsoft Office standard applications, CRM  
 Project tools: MindManager, MS Project, VIP Task, 'factro'-PM in Cloud; process/designer/workflow: viflow, Signavio  
 Related databases: MS SQL Server, Oracle, Firebird  
 ERP/MES applications: infor, ISSOS, AP+, proAlpha, TXTMake, Includis, hydra, JobDISPO, CMF and others, as well as specifications from SAP PP

Selection of sector solutions: electronics (NAV), plastic injection moulding (MDE Includis), maintenance (GreenGate)
Flexible project management, test management according to ISTQB

**Personal values & general principles**

Professionalism, reliability, commitment
Goal orientation, personal responsibility, flexibility
Systematic and structured approach, agility
Rapid familiarisation with an analytical mind
Service = "serving" and "working", hands-on
"Plans are realised through consultancy work!"

REFERENCES – excerpt from project in 2012

**"Fraunhofer Institut, Microelectronik and semiconductor"**

<b>Workplace: Feb. 2020 – actual</b>	<p><b><u>Project management, consultancy work, concept and test coordination, data migration</u></b></p> <p>Project work to introduce an MES solution to share data with other German institutes and integrate ERP (SAP)</p> <p>A professional stakeholder management system and consistently focusing on the scope of the project were of great assistance here.</p>
<b>Project goals</b>	<p>Replacing the current MES solution within the factory network</p> <p>Defining a product-designating variation structure</p> <p>Functional and technological developments for work preparation</p> <p>Using sequential planning to minimise bottlenecks</p> <p>Replacing or harmonising detailed and isolated solutions across the various departments</p> <p>Successfully launching go-lives within the planned time frame</p>
<b>Main focuses of the project</b>	<p>Preparing the master analysis (process description) as a basis for detailed specifications</p> <p>Implementing the specification sheet requirements</p> <p>Organisational work to introduce work packages (workshops)</p>

	<p>Assessing the change and risk management requirements</p> <p>Data modelling for general process interfaces</p> <p>Coordinating integrated sub-processes (orders, materials)</p> <p>Planning the test and roll-out phases (business release)</p>
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**"Plauen Stahl Technologie", steel/component construction**

<b>Workplace: Okt. 2018 – Nov. 2020</b>	<p><b><u>Project management and test coordination</u></b></p> <p>ERP-/MES-/Fibu-Versions-Update 'pro Alpha', 5.2 -&gt; 7.1,                  In consideration of special customizations.</p>
<b>Project goals</b>	<p>Preparation of a tested version changeover,                  Training of employees in new functions and change processes,                  Adaption and conversion of interfaces and reports.</p>
<b>Main focuses of the project</b>	<p>Preparation of test cases, test planning and specification,                  Test types: Componenten test, integrations test, system test (acceptance),                  Employee instruction, test evaluation.</p>

**"Constellium Extrusions Deutschland GmbH", aluminium extruding company**

<p><b>Workplace: Dec. 2013 – June 2019</b></p>	<p><b><u>Project management, consultancy work, concept and test coordination</u></b></p> <p>Project work to introduce an MES solution to share data with three German factories and integrate ERP</p> <p>This involved overcoming the difficulty of replacing an IT solution, which had been used for many years, and synchronising the project requirements within the factory network.</p> <p>A professional stakeholder management system and consistently focusing on the scope of the project were of great assistance here.</p>
<p><b>Project goals</b></p>	<p>Replacing the current MES solution (AS400) within the factory network</p> <p>Defining a product-designating variation structure</p> <p>Functional and technological developments for work preparation</p> <p>Using sequential planning to minimise bottlenecks</p> <p>Replacing or harmonising detailed and isolated solutions across the various factories</p> <p>Functional backup for the whole solution within the factory network (inter-company)</p> <p>Successfully launching go-lives within the planned time frame</p>
<p><b>Main focuses of the project</b></p>	<p>Verifying and selecting MES suppliers</p> <p>Preparing the master analysis (process description) as a basis for detailed specifications</p> <p>Implementing the specification sheet requirements</p> <p>Organisational work to introduce work packages (workshops)</p> <p>Assessing the change and risk management requirements</p> <p>Data modelling for general process interfaces</p> <p>Process management with third-party suppliers (OPC, connectors)</p> <p>Coordinating integrated sub-processes (orders, materials)</p> <p>Planning the test and roll-out phases (business release)</p>
<p><b>Other assignments</b></p>	<p>Consultancy work and approving specifications</p>

	<p>Preparing test cases and installing test planning</p> <p>Performing component and integration tests</p> <p>Training and support for operators before/after go-live phases</p> <p>Preparing process and sequence documentation</p>
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**"Plauen Stahl Technologie", steel/component construction**

<b>Workplace: Sept. 2012 – Nov. 2013</b>	<p><b><u>Project management, consultancy work, concept and test coordination</u></b></p> <p>Introducing ERP/MES/financial accounting with 'proAlpha'</p> <p>Considering specific business processes in the steel and plant construction business</p>
<b>Project goals</b>	<p>Replacing and extending the previous ERP solution</p> <p>Conceptual planning for various specification sheets</p> <p>Functional backup for the whole integrated solution</p> <p>Successful launch of go-live by the scheduled date</p>
<b>Main focuses of the project</b>	<p>Fine-tuning the specification content with departments</p> <p>Chairing workshops and launching work packages</p> <p>Consultancy work and approving specification sheets for implementation</p> <p>Drawing up test scenarios for individual and integration tests</p> <p>Quality control for implemented operations</p>
<b>Other assignments</b>	<p>Training and operator support before/after go-lives</p> <p>Preparing process and sequence documentation</p>

Supplement to "Professional experience"

In the area of engineering, the design of IT systems (ERP, MES, etc.) required the use of compatible SOX measures. This involved, for example, the authorization concept (separation of duties), access management (IAM) and security management. A functional matrix was set up for the structure of the authorization concept (SoD) in order to check for possible conflicts.

Further processing was carried out in coordination with IT and the business unit.

**Information about other ERP/MES project work**

(Work periods: Oct. 1998 – Aug. 2012)

The document entitled "Business-Lang-Profil\_Eisenkolb-idt" contains the tasks/content in chronological order.