Curriculum Vitae



Hans Hartmann

Born on 28th October 1965 In Rosshaupten, Germany Married, 2 adult children

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Profile

Distinctive, entrepreneurial and equally pragmatic thinking personality with many years of leadership experience and international orientation.

Proven track record in the design and implementation of corporate strategies as well as in initiating, developing and managing major projects. I.e. power plant constructions as well as large change activities of considerable scale and complexity; ongoing process optimization and restructuring to improved efficiency and sustainable success.

Excellent analytical, strategic thinking and broad technical knowledge, paired with profound commercial know how.

Dynamic and assertive personality with an integrative management style and strong negotiation skills.

Professional Career

since 2014	Entrepreneur / Consultant Theron Advisory Group
	 Evaluation of international energy projects
	Strategy Consulting
	Investment Advisory
Jun 01 – Dec 13 Dec 07 – Dec 13 Jan 05 – Nov 07	GDF Suez Energie Deutschland AG Chief Operating Officer (approx. 400 staff) Director Generation
	 Strategic market positioning as established power generator within the German energy market
	 Enhance operations and streamline maintenance processes towards economic viability
	 Management of an international change project "Standardization of strategic maintenance for all European power plants"
	 Initiating and ready-to-build development of several large-scale power plants (coal, gas, offshore-wind); overall output 2.000 MW
	 Development, construction and commissioning of a hard coal plant; 800 MW, > 1 bn Euro investment
	 Takeover and integration of operating power plants; overall output 1.000 MW, 270 staff
Jan 03 – Dec 04	Director Energy Management and Generation
	 Renegotiation of all energy purchase and sales contracts of a large municipal utility
	 Development of a portfolio and risk management
	 Development of a long-term generation strategy
Feb 02 – Dec 02 Jul 02 – Dec 02	Head of Energy Services / Sales Manager (interim basis)
	 Structuring and Development of a network utilization and balancing group management
	 Continuation and expansion of the sales organization
Jun 01 – Jan 02	Contract- and Portfolio Manager

Nov 94 – May 01	BTB Blockheizkraftwerks- Träger- und Betreibergesell- schaft mbH, Berlin Project Manager / Project Developer		
	 Initiating, dev power plants 	velopment and realization of cogeneration and wind	
	 Design of inr 	novative business models for the energy sector	
Jun 92 – Oct 94		SmbH & Co KG, Munich / Project Developer	
	 Initiating, development and realization of cogeneration and wind power plants through innovative funding schemes 		
Jun 91 – May 92	Ebert Engineering GmbH, Munich		
	 Thesis and freelance work within the framework of an energy programm of the region Oberallgäu (Germany) 		
Education			
1986 - 1991	Hochschule für angewandte Wissenschaften München		
	Degree	Industrial Engineer Diploma	
1985 - 1986	Compulsory military service in Kempten and Landsberg		
1972 - 1985	Gymnasium Füssen		
	Degree	General qualification for university entrance	
Languages			
	German	native	
	English	business fluent (speaking and writing skills)	
	Portuguese	conversation	