

# CURRICULUM-VITAE



## Günther Mülverstedt

born on 25.06.1973 in Sondershausen  
married, 46 years, son (17) and daughter (14)

Analytically strong CFO with extensive experience  
in restructuring and optimization processes  
in medium-sized companies

Leadership responsibility after the  
principle promote and demand

**strategically. solution-oriented. results-oriented. enforcement strong.**

## PROFESSIONEL - BACKGROUND

05/2019 – heute **freelancer, Interim Management**

05/2019 – 07/2019 function: CFO  
main focus: budget, monthly and annual statements, reporting  
business: medical  
internationality: yes  
location: Stuttgart  
turn over: between 40 and 100 million €  
employees: between 50 and 100

06/2019 – 07/2019 function: CFO  
main focus: Claims and liquidity management, human resources  
business: elevator  
internationality: yes  
location: München  
turn over: between 40 und 100 million €  
employees: between 100 und 500

10/2018 – 12/2018 **Chief Finance Officer (CFO)**

Böhm AG, Zella-Mehlis

### tasks

- Management responsibility for 18 employees
- human Resource management
- Controlling, i.a. Pricing of a major project
- Investment and cost decisions
- receivables management
- liquidity management
- monthly and annual financial statements

08/2017 – 01/2018 **Chief Executive Officer (CEO)**

Sur-Tech Surface Technology GmbH, Waltershausen

### successes

- Adjustment of the article and customer structure in connection with the increase in selling prices and their contribution margins - improvement in earnings
- Implementation of approval processes (investments, personnel, etc.) to increase transparency, effectiveness and efficiency
- Structure controlling for monthly project management
- Implementation of asset accounting
- Restructuring of the structure and process organization

### tasks

- Management responsibility for 115 employees
- human Resource management
- Investment and cost decisions
- liquidity management
- tax tasks
- monthly and annual financial statements
- Funding project regarding an investment in TAB (Thüringer Aufbaubank)

11.2005 – 07.2017 **L.Possehl & Co. mbH, Lübeck**  
**different divisions with 3.9 Mrd. € sales and 12,500 employees worldwide**

05.2014 – 07.2017 **Chief Finance Officer (CFO)**  
Bennert Betrieb für Bauwerksicherung GmbH, Klettbach

**successes**

- Increase in earnings (EBT)
- Reduction in material and personnel costs
- Increase gross profit
- Restructuring of the structural and procedural organization, in particular of the 8 divisions including branches
- Implementation of approval processes (investments, personnel, etc.) and thus reduction of costs
- Introduction of a standardized calculation tool (external software)
- Implementation of target agreements with executives (department and site managers)
- Implementation of personnel management (sick leave, personnel, overtime and remaining leave statistics) incl. BEM talks to reduce the sickness rate
- Introducing company goals based on metrics (return on sales, revenue per employee, gross profit, etc.) - profitable growth and not just revenue growth
- Due diligence in the context of a successful corporate acquisition

**tasks**

- direct management responsibility for 24 employees, total 350 employees
- division and market analysis of the individual business units
- ensuring liquidity
- monthly construction site controlling (target / actual comparison incl. forecast) on the basis of personnel, material and subcontractor costs
- increasing the effectiveness and efficiency with regard to the internal processes (intelligent evaluations, data storage in accordance with organizational structure with appropriate access authorizations, etc.)
- de-escalation or conflict management in difficult projects and litigation with clients
- optimization of monthly, quarterly and annual financial statements

06.2011 – 04.2014 **Head of Controlling in the headquarters**  
Hako Werke GmbH, Bad Oldesloe

**successes**

- development of target agreements and their parameters in sales
- implementation Development controlling regarding new products
- increase in earnings

**tasks**

- leadership responsibility for 7 employees and 7 branches
- development and optimization of sales, production and development controlling
- reorganization of cost center accounting
- optimization of processes (planning, monthly, quarterly and annual financial statements)
- project management for rationalization or increase in earnings, especially in sales

11.2005 – 05.2011 **Commercial Manager/ Head of Controlling und Finance**  
Multicar Zweigwerk der Hako Werke GmbH, Waltershausen

**successes**

- increase gross profit
- reduction in material and personnel costs

- increase productivity in production

#### **tasks**

- leadership responsibility for 9 employees
- reorganization of cost center accounting
- responsible for contracting customer and supplier contracts
- optimization of processes (planning, monthly, quarterly and annual financial statements)
- responsibility and accompaniment of outsourcing area prefabrication
- management of the Purchasing department (negotiations, acquisition of new suppliers, etc.)
- cooperation with the works council as representative of the management (meetings of the supervisory board, decision papers, motions, etc.)

05.2000 – 10.2005 **Senior Associate**

Price Waterhouse Coopers, Frankfurt/ Main and Erfurt

- financial statements audits as an IT auditor in financial services at major banks (Dresdner Bank, Commerzbank, VR Leasing, etc.)
- annual audits in the public sector (development bank, municipal institutions or own enterprises, etc.)

## **EDUCATION – STADIES**

10.1995 – 03.2000 Dipl.-Wirtsch.-Ing. (FH), Note 2,2  
FH Merseburg

09.1990 – 07.1993 Abitur, Note 2,6  
Berufliches Gymnasium Sondershausen

## **FOREIGN - LANGUAGE**

- Englisch Level B2 in write and speak

## **IT-SKILLS**

- Microsoft Office (Excel, Word, Power Point)
- SAP R/3
- Dynamics/NAVISON 2013
- high affinity to IT

## **Soft Skills**

- high analytical skills also in connection with causal relationships
- commitment, flexibility and resilience - assertive
- result- and goal-oriented and structured working method acc. the Malik approach

## **Weiterbildung**

- education personnel law (warning and termination)
- education tax law (sales tax)
- education Commercial Contract Law (Types and Special Features of Contracts)
- executive Management Program on Partners Possehl by Bennert and Hako / Multicar (Malik Management Team, St. Gallen) - multiple modules and days

Greußen, 2019