

## Curriculum Vitae of Andreas Niestroj

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Name	Andreas Niestroj
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Education	M.A in Linguistics, Economics, Politics
Overview	<p>ERP consultant for SAP R/3 since 1998. Covering all FI CO topics with a special emphasis on Product Costing (CO-PC), Inventory valuation (ML) and Sales and Profitability reporting (CO-PA). Profound knowledge of all SAP CO interfaces to Material Management, Sales &amp; Distribution and Production Planning. Worked in numerous international SAP R/3 implementation projects for most renowned international companies. Experienced in projects for Chemicals, Automotive, Manufacturing, Retail, with focus on implementation, reengineering, roll-out, set up of reporting, constructing global template, Support and IT governance for FI/CO. Languages: fluent in English, Germany and Polish + basic Russian. In many international projects acquired interpersonal and intercultural skills. Skills in specific R/3 tools: LSMW, reporting tools: Report Painter, Report Writer, SAP Queries.</p> <p>Most recent project involvements has been within Chemical Industry (role: responsible for IT governance, gap analysis of the worldwide companies, set up and roll out of the template system for CO and Product costing.</p>

## Summary:

### Roles / experiences:

- Consultant and part project lead for CO in various implementation, reengineering and roll-out projects
- Second and third level support
- IT governance (design of roll-out, decisions about future developments, pay-off analysis about minor investments, advisory role for bigger investments)
- Training experience in all CO areas

### Other Strengths:

- Intercultural communication skills
- Languages: Fluent: German, English and Polish, Basic: Russian

### Education/Career:

11/1989-11/1997	M.A. in English Linguistics, Economics and Political Studies <i>University of Bamberg, Roehampton Institute of Higher Education (London), University of Wroclaw (Poland)</i>
04/1998-04/1999	Training to SAP consultant for FI/CO with IBB mbH <i>Schweinfurt</i>
04/1999-09/1999	In-house Consultant for Finance and Controlling with Mannesmann-Sachs AG <i>Schweinfurt</i>
09/1999-12/2002	SAP Consultant for Finance and Controlling at OSCo Consulting GmbH in <i>Mannheim</i>
01/2003-09/2009	SAP Consultant for Finance and Controlling at CIBER <i>Heidelberg</i>
Since 10/2009	SAP Consultant for Finance and Controlling - self employed

### SAP-Knowledge:

Excellent knowledge in

- ML Material Ledger
- CO-PC Product Cost Controlling
- CO-CCA Cost Center Accounting
- CO-OM Overhead Cost Control
- CO-PA Sales and Profitability Analysis
- LSMW and CATT – mass upload of legacy data, testing procedures
- ABAP Query
- Report Painter/Report Writer
- EC-PCA Profit Center Accounting
- integration to SD, MM, FI and PP

Good knowledge in

- FI-AA Asset Accounting
- FI-GL General Ledger
- FI-SL Special Purpose Ledger
- FI-AP Accounts Payable (Basic)
- FI-AR Accounts Receivable (Basic)

Basic knowledge in SD, PP and MM Customizing

**Project Experience:**

Since 05/2006

**BASF SE – chemical Industry  
IT Governance, Senior Consultant in Implementation  
Projects and Roll-Outs**

*Ludwigshafen, Germany  
Various European countries,  
Singapur, Malaysia, Thailand  
USA, Mexico, Brazil*

Here following experiences

Since 2006  
ongoing

- Governance role within the IT for CO module
- Third level support for all CO and ML (since 2006)

Since 2009

- Fit-Gap Analysis, Analysis of the local requirements,
- concept, design and roll out of a standardized and harmonized Product Costing and Transfer Pricing in the world wide system
- Roll in of numerous companies into one central system,

2008-2009

- Integration of Logistics and Accounting into one single R/3 system
- Scrutiny of all processes in inventory valuation, Product Costing and transfer pricing, Redesign, Adaptation of selected logistic processes to meet the requirements of product costing and inventory valuation

2006-2007

- Roll out of a common Controlling model for a number of European countries

03/2006-12/2006

**Gühring GmbH – Automobile Industry  
Part Project lead for Finance and Controlling – new  
implementation, pilot for a roll out**

*Albstadt, Germany,  
Brookfield (WI), USA*

- Finance (incl. VAT via US Jurisdiction codes),
- Product costing,
- Profit Center with transfers,
- CO-PA,
- legacy data transfer for FI-AA, extended sales reporting in CO-PA and via LIS)

01/2005-01/2006

**BASF IT Services GmbH – Service**

- Senior Consultant, CO Project lead, Reengineering**  
*Ludwigshafen, Germany*
- CO-PA and PS, CO-OM
  - Project calculation,
  - Concepts and creation of extensive reports,
  - training of Key Users
- 02/2006-05/2006 **GM-Avtovaz – Automitove**  
**Senior Consultant,**  
*Togliatti, Russia*  
Implementation of Investment Management  
Full implementation including analysis, blue print, implementation, going live and user training.
- 05/2004-12/2005 **Ultrastar – Retail**  
**Senior Consultant – full scale CO implementation**  
*St.Petersburg , Russia*
- Cost Center Accounting and internal orders,
  - profit center accounting
  - Sales and Profitability Analysis,
  - Cost of Sales,
  - Russian legal requirements for reporting and inventory valuation
- 01/2002-12/2002 **Bosch Rexroth AG – Automotive**  
**CO Consultant, Sub Project Lead for CO**  
*Hannover, Germany*  
Rel. 4.6A R/2 - R/3 Migration
- Product Costing,
  - Internal orders, Cost Centers,
  - Profitability Analysis,
  - Profit-Center-Accounting
- 07/2001 - 01/2002 **KoSa GmbH – chemical manufacturing**  
**Consultant – Full scale implementation**  
*Frankfurt/Main, Germany*
- CO –PCA and transfer pricing, Balance by Profit Center
  - Special ledger for Cost of Sales reporting
  - CO-PA, Conceptual review of CO-PA,
  - Concept and reports to enhance reconciliation of FI, PCA and CO-PA,
  - Conception of regression tests,
  - Redesign and configuration of Reporting (report Painter and Writer),
- 03/2003 - 05/2004 **Fielmann AG – optical / manufacturing / Retail**  
**Consultant – Full scale project implementation**  
*Hamburg and Rathenow, Germany*
- Cost Center Accounting,
  - Product costing, Costing of Production orders,

- Profitability Analysis
- Profit Center Accounting,
- Definition of Interfaces to Sub-Systems

12/2003 - 05/2004

**Allianz AG – Insurance/Banking  
Consultant – Redesign of Authorizations**

*Stuttgart, Germany*

- Redesign of authorization according to audit requirements for FI-AA and Cost Center Accounting, (MM) Purchasing

05/2003 -12/2004

**GM Avtovaz – Automotive  
Consultant – Implementation**

*Togliatti, Russia*

- Redesign of product costing
- CO-PA new implementation

04/2003 -08/2003

**DPGM (Deutsche Post/Global Mail) – Service  
Consultant – Implementation**

*Washington D.C. USA*

Conception and realisation of the cost center accounting

- CO-OM
- Result Analysis of internal orders (extensive usage of user parameters)
- PCA transfer pricing
- Legacy Data transfer
- Integration to BW

01/2001 - 06/2001

**Teijin Ltd – chemical Manufacturing  
Consultant – Implementation**

*Bobingen, Germany*

- Merge of three separate business units to one
- Review, Analysis of the processes
- Concept for the new organisational model and the data migration
- Legacy Data transfer
- Reengineering of the Controlling and the Asset accounting according to parallel HGB and US-GAAP valuation
- Redesign of the reporting in CO and FI-AA
- Training of the users in the operational department and the key IT user

07/2000 - 12/2000

**Johns Manville Corporation (former Schuller GmbH)  
Consultant – Implementation**

*Wertheim, Germany*

- Adaptation of the organisational units and processes in CO and FI/AA
- Coordination of the processes with the IT department
- Data maintenance
- Training of the users in the operating department

- 09/1999 - 06/2000 **KoSa GmbH (former Hoechst), Frankfurt/Main**  
**Teijin Ltd – chemical Manufacturing**  
**Consultant – Implementation**  
*Frankfurt/Main, Germany*
- Implementation of the Profit Center Accounting (EC-PCA)
  - Design of the organisation structure
  - Mass data changes using CATT
  - Integration of the processes in SD, PP, FI and CO
  - Concept and realisation of the US-GAAP Reporting
  - Accounting for internal Profit Center revenue at transfer prices
- 04/1999-08/1999 **Mannesmann Sachs AG – Automotive**  
**Inhouse Consultant**  
*Schweinfurt, Germany*
- Support for CO and FI-AA
  - Legacy Data Transfer
  - FI-AA implementation (pilot) Parallel evaluation of the assets according to HGB and US-GAAP