## Letter of reference for Mr. Dirk Ulrich

Mr. Ulrich supported our team in order to implement the urgent integration of the customer relationship management system (CRM) used in our company with our back-end system QBee for which Quarters did not currently have its own resources.

Together with Mr. Ulrich we formulated the requirements necessary for the HubSpot integration, whereby his many years of experience as a freelance software developer substantially brought us very forward. Among other things, he covered Shortcomings in the previously considered workflows and contributed fundamentally to their improvement and thus ensured that the quality of our processes was improved.

The further integration was taken over by Mr. Ulrich on his own responsibility and he quickly acquired and focused knowledge of the special features of HubSpot and the microservice architecture used in our company. He was able to establish an excellent, trusting and sympathetic relationship with his colleagues right from the start and quickly integrated into the team, in which he developed a high reputation.

Last but not least, Mr. Ulrich was an enrichment for our team due to his uncomplicated and at the same time professional nature and his broad know-how. We are convinced that Mr. Ulrich had been exactly the right developer and people in our team and we unconditionally make a recommendation for him. If necessary, Mr. Ulrich would be our choice again and we would be happy to bring his experience and support back into the team.

I am at your disposal for any questions or further information.

Sincerely yours,

Edward Jones